



EMERGING LEADERS

Elevating the careers of ambitious women

Turn your high-potentials into high-performers

EWF's Emerging Leaders Program was designed for early- and mid-career women ready to supercharge their careers and deliver better results for their companies.

Packed with battle-tested tools, strategies, and insights to help participants figure out what they want and develop the skills they need to get there, it's practical, immediately useful, and proven to help women advance, deliver results, negotiate raises, and find greater professional fulfillment.

A dynamic combination of lecture, discussion, assessments, and workshops, the program goes beyond traditional management training to include strategies to overcome challenges and leverage strengths for women in business.

Want to boost your company's performance?

Invest in women.

12x

Companies with **30% women in leadership** are 12 times more likely to be in the **top 20% of financial performers.**

2015 DDI

PROGRAM BENEFITS

For Your Organization

- **Strong pipeline.** Identify, develop, and retain trusted talent to fill critical roles.
- **Hiring advantage.** Positioning your organization as a female-friendly workplace gives you an edge in a tight talent market.
- **Improved performance.** Expand the leadership competence, acumen, and diversity of perspective at all levels to build a resilient, adaptable, and empowered organization.

For Emerging Leaders

- **Career Advancement.** Build the confidence, skillsets, and acumen to get to the next level.
- **Self-awareness and savvy.** Confidently navigate the political and professional landscape for greater impact.
- **Influence and community.** Engage with diverse peers to expand your network and strengthen your influence.

LOGISTICS & COSTS

- 12 months long
- 1 2-hour face-to-face learning session/month
- 7:30-9:30AM
- In-person sessions available in Dallas, TX
- Inquire about virtual or customized in-house programs
- \$2,450 per individual
- \$2,100 per person for companies investing in two or more women
- Includes all course materials, Lumina Spark® psychometric assessment, professionally facilitated sessions, and breakfast

APPLY ONLINE:

[ewfinternational.com/
emerging-leaders-program](http://ewfinternational.com/emerging-leaders-program)

"I have found the EWF Emerging Leaders program very valuable. I have learned how to move through leadership stages, how to see the bigger picture and help other people to see it. I've learned my strengths and weaknesses and how to utilize them to improve job performance and working relationships. Real-world discussions with my classmates helped me to understand a range of business situations and the ways to overcome them. The class has helped me to expand my own thinking and start dreaming big."

Olga Vassilieva, Fujitsu

PROGRAM DESIGN

Module 1

Career Navigation
& Business Acumen

Session 1

- Introduction exercise & program overview
- Business case for gender diversity
- Developing a clear career strategy

Session 2

- Developing strategic, financial, political, and business acumen
- Design thinking and outcome focus

Session 3

- Leadership Competencies
- EQ vs. IQ: The importance of emotional intelligence and empathy

Module 2

Communication &
Self-Awareness

Session 4

- Perception and career navigation
- The Lumina psychometric model

Session 5

- Optimizing your leadership style
- Managing your overextended behaviors

Session 6

- Effective communication across styles and levels
- Leveraging your style to build rapport
- Presentation skills

Module 3

Managing Perception &
Building Influence

Session 7

- Gender, Leadership Derailers & Self-Sabotage
- Managing Perception
- Networking to build influence

Session 8

- Building your Personal Brand
- The art of personal advocacy

Session 9

- Developing and polishing executive presence
- Political savvy and pitfalls for women

Module 4

Performance
Management

Session 10

- Managing up, down, and across
- Moving through the stages of leadership
- Overcoming barriers to delegation

Session 11

- Crucial conversations
- Team dynamics
- Providing effective feedback

Session 12

- Negotiation
- Managing perceptual challenges for women in negotiations

"One of my biggest takeaways from the Emerging Leaders class is how intentional I have to be about navigating the corporate landscape if I want to achieve my goal of reaching the C-Suite. About halfway through the program I began navigating a job promotion, and the information learned in the class was instrumental in helping me to negotiate that promotion successfully."

Molly Smith, Vice President, Customer Success, TrinTech